



## 16MW in the heart of Phoenix

**Metrobloks** is developing an AI-ready, state-of-the-art data center in Phoenix, AZ with scalable capacity of up to 16MW CIT.

Strategically located in Downtown Phoenix, just 4 miles from the Phoenix NAP it ensures low-latency interconnection.

Designed to meet Tier III standards, this facility is positioned to support both hyperscale & enterprise workloads.

### Superior Connectivity and Resilient Design

- Located less than 4 miles from the Phoenix Nap, for ultra-low latency of just 0.1 milliseconds.
- Directly adjacent to an APS 230 kV substation, connected with dual-line redundancy.
- 23MW power supply secured from APS.
- Industrial zoning
- No flood and low seismic risk.
- **Tax incentives:** Transaction Privilege Tax (TPT) and Use Tax exemptions at the state, county and local level.



**PHX MB01**

**16 MW**

Critical IT Load

**\$0.09/kWh**

Average Electricity Costs

**Up to 150kW**

Flexible Rack Density

**1.3 PUE**

Annual Average



Phoenix ranks as the second-largest data center market in the U.S., driven by its strategic location, competitive power costs, and rising demand from hyperscalers and enterprises

*\* Directional specs, subject to change based on market conditions, permitting, and construction timelines.*

621 S 5th Ave, Phoenix, AZ 85003



### 5.4 acres site secured with 16 MWs of critical IT load capacity in Downton Phoenix

Situated directly adjacent to an APS 230kV substation, with a firm commitment from to energize up to 23MW in two tranches.



### Hybrid Cooling to support even the most demanding AI workloads

Cooling solutions combining up to 15kW per rack air-based and up to +150kW per rack liquid-based or hybrid configurations ensure optimal thermal management. Designed to handle high-density AI workloads, this system provides operational efficiency while maintaining low PUE levels.



### Versatile Solutions

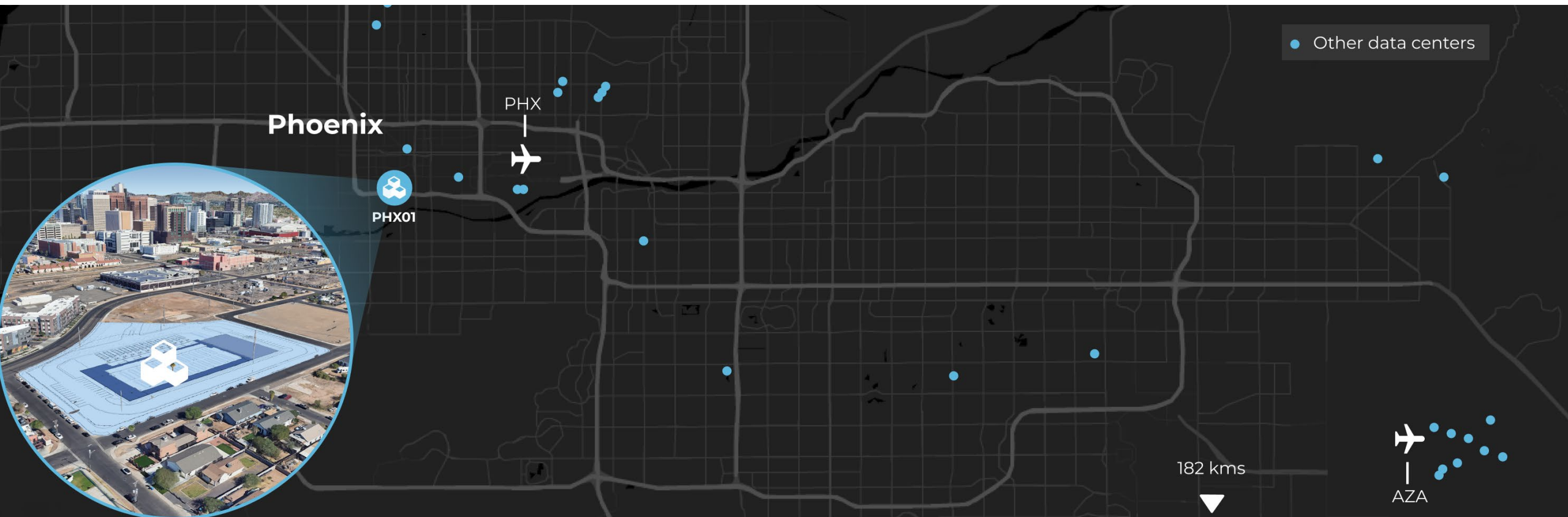
Unparallel Scalability: Capacities available from a single rack position, and up to 4 density data halls, for evolving infrastructure needs.

# 16MWs available in Phoenix, initial service capacity by Q2 2027\*



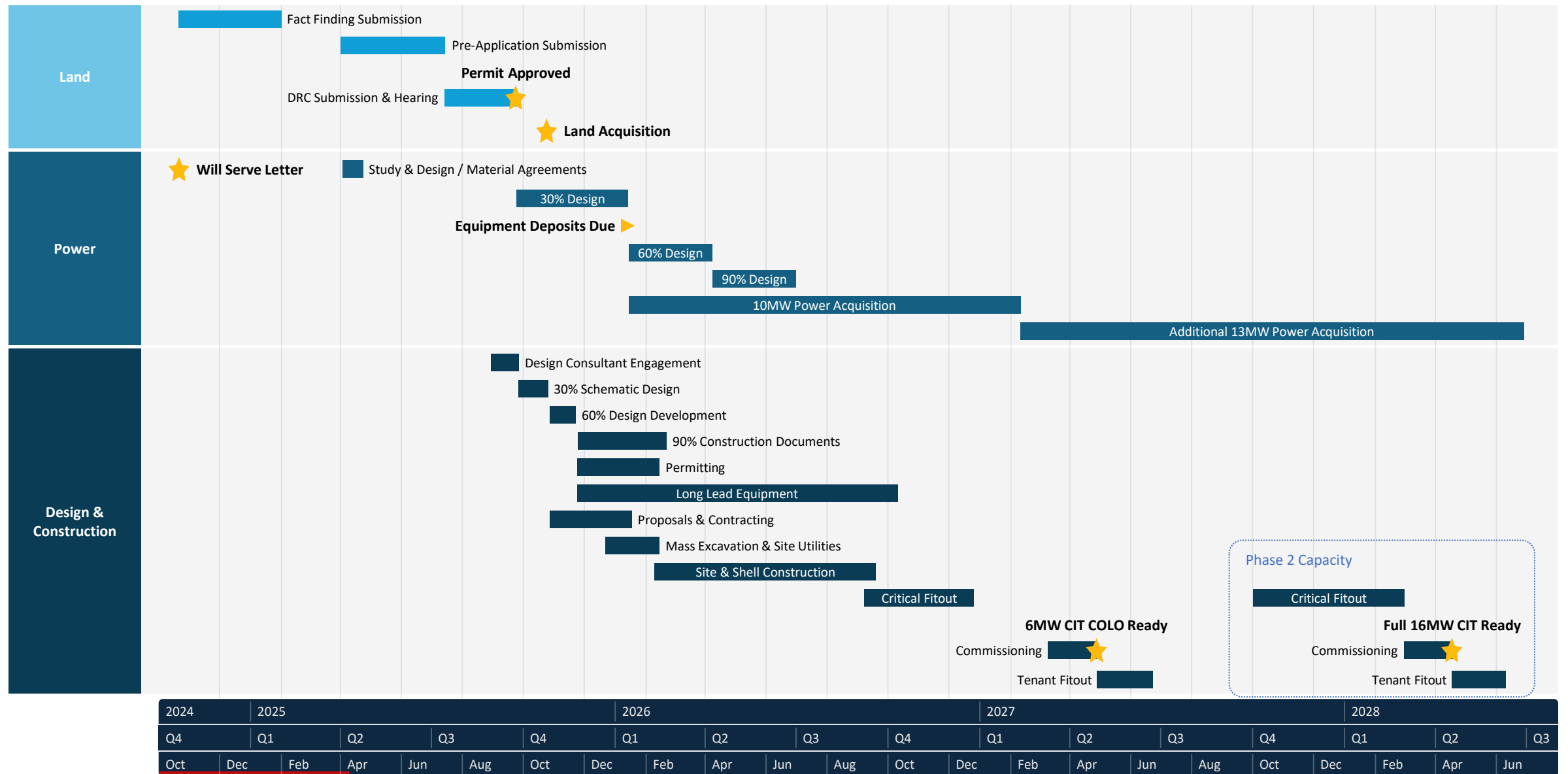
**Metrobloks** is developing a data center, purpose-built for hyperscalers, enterprises, and cloud providers seeking high-performance infrastructure in the Phoenix market. Strategically located within proximity to multiple local availability zones, the facility offers rapid deployment capabilities in one of the nation's most power-constrained yet fastest-growing regions. **We are ahead of the large load queue, delivering capacity faster than our larger competitors.**

*"Projects with a demand of 5MWS or more will enter our large load queue. **There are currently over 15,000MWs of demand in the queue and we anticipate servicing it between 2035 and 2037"** Economic Development, APS.*



\* Load ramp on detailed spec slide.

# High confidence project delivery schedule



# Technical Overview & Development Timeline



Land & Building	
Square Footage	150,150 SF
Size of Suites	Data Hall 1: 24,000sf; Data Hall 2: 19,200sf
Floors	2
Ceiling Height	16 feet
Expansion Available	No
Power Infrastructure	
Total Power CIT	Data Hall 1 = 7.6MW Data Hall 2 = 8.4MW 16MW total facility
Power Density	400W/SF air-based; 500W/SF liquid-based
IT Voltage	480V or 415/240V to rack
Standby Generators	2,750 kW Diesel Gens (N+1)
Power Conditioning	Centralized UPS
Substations	Adjacent to an APS substation with dual utility feed

Operational Capabilities	
Maximum Rack Weight Capacity	5,000 lbs (2,267 kg)
Rack Density	Up to 150+ kW positions, 650kW / row
Uptime Tier	III (5x9s availability, concurrently maintainable or fault-tolerant)
Cooling Capabilities	
Cooling Configuration	Air-based, liquid-based, or hybrid solutions
Chiller Redundancy	Zero chillers (DX HUs with economizer)
Types of CDUs	500 kW (N+1) CDUs
Connectivity & Redundancy	
Interconnectivity	Carrier Neutral
Mechanical Plant Redundancy	N+1 at electrical lineup level / N+4 at HU level
UPS Redundancy	N+1 at Data Hall level
Redundancy Configuration	Block or distributed

# Highly standardized and efficient design

## Substation Proximity

Next door from a 240kv APS Substation

## Roof Mounted Equipment

High-capacity DX Condensing Units with economizer. designed for scalability and energy efficiency.

## Generator Yard

Fully redundant 2750kW diesel generators (N+1 configuration) for uninterrupted power supply.

## Mechanical Plant

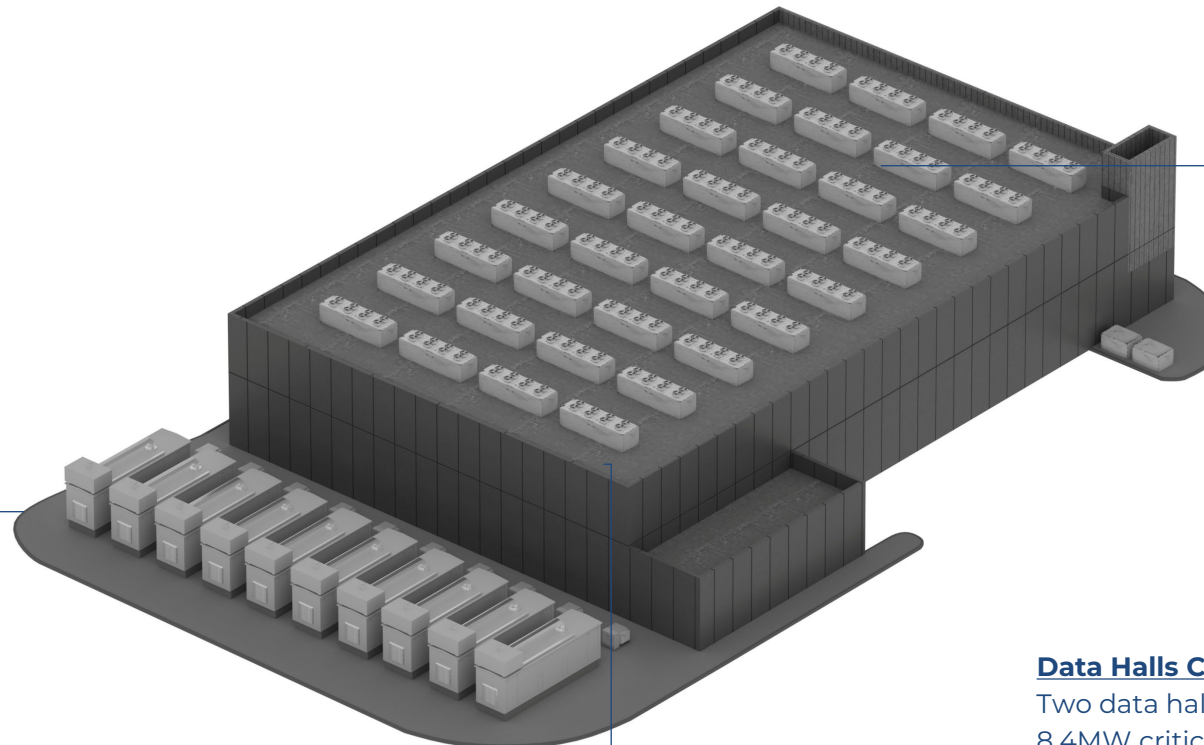
N+1 redundancy at both electrical lineup and HVAC levels, ensuring operational resilience.

## Power Distribution Units (PDUs)

Efficient power management with 750kW (N+1).

## Data Halls Configuration

Two data halls, each supporting up to 8.4MW critical IT load. Flexible density racks with positions for 100+ KW and rows of 650 KW.





**Driven by a growing team with extensive data center development, technology & real estate expertise & with deep industry connections.**

With combined +100 years experience developing Data Centers across the globe for some of the largest hyperscalers and enterprises, where we:

**300+**  
Data Centers      Developed,  
acquired, or leased

**15.4+**  
Gigawatts      Critical IT capacity  
Enabled

**50**  
Cities      In 25 countries across North  
& South America, EMEA, Asia

**\$30+**  
Billions      Total deals  
value

Our collective experience includes originating and developing multi-tenant data center solutions for hyperscale, enterprise, and retail customers.

With our deep industry connections, we have a strong network of relationships we can leverage for hiring of key roles such as on-site DC construction managers and DC operations managers.



**Bringing data to users in major urban metro areas**

We bring hyperlocal, multi-tenant, and low-latency computing solutions to the users to augment local inference for AI/ML applications.



**Highly modular & standardized**

Our standards of design adapt to the different site size and specifics. Sites can quickly grow from 5MW up to 40 MW based on market demand.



**Energy efficient & sustainable**

Our designs are environmentally conscious and will be certified LEED or BREEAM, supported by green energies, heat recovery and water efficient closed loop chiller systems.



**Future-proof & scalable**

We future-proof our infrastructure for high-density servers leveraging the latest in cooling technology to provide both a backwards and forwards compatible data center solution.



**Leveraging tech & hyperscale expertise**

We develop best-in-class technology and processes following decades working for the largest Hyperscalers. We know what our customers want and how to sell to them.



**De-risk data center development through a programmatic approach**

We follow a systematic process selecting sites, securing power and pre-leasing before breaking ground.

**Driven by a growing team with extensive data center development, technology & real estate expertise & with deep industry connections.**



**Ernest Popescu** Chief Executive Officer

20 years' experience across operations, real estate & supply chains. 8 years focused on planning, building, optimizing & scaling Data Centers for hyperscalers.



**Scott Couzens** Chief Operating Officer

20 years' experience across operations, real estate & supply chains. 10 years focused on planning Data Center capacity, developing product roadmaps & delivering optimization & tooling to enable sustained growth.



**Ryan Shea** SVP of Real Estate

18 years' experience in acquisitions, development & asset mgmt. of commercial properties. Co-founder & partner in Calbay Development, specializing in buying & developing net leased property for major brands, over 100+ transactions.



**Alejandro Maldonado** Chief Marketing Officer

Serial founder, investor & strategic advisor. 20 years experience leading early-stage companies from incorporation to exit. Tech startup & software background. MBA & BA in Communications & Marketing. TEDx speaker.



**Paul Churnock** VP of Engineering, Procurement & Construction

20 years experience in the Construction industry as a Contractor, Consultant and Owner's representative. 12 years as engineer with Global remit for hyperscale datacenters, serving as company-wide point of contact for design.



**Sharif Fotouh** Network Engineering

Technology executive with 20+ years leading global infrastructure teams. Senior executive including VP of Network Engineering managing 100+ datacenters, with past roles in gaming infrastructure and edge computing.



**Darcy Nothnagle** Economic Development & Community Engagement

Senior executive with extensive experience in tech policy, economic development, and community affairs across Crown Castle, Meta, and Google. Background includes government relations and telecommunications policy.



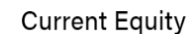
**Rich Fletcher** Senior Director of Sales

Over 25 years of global data center sales experience, from the dot-com era to now, driving innovation and client-focused solutions across diverse markets.



**PJ Fielding** Vice Chair of Capital Markets and Board Member

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Contact us to learn more:

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